



PROGRESSIVE CARE

OTC PINK: RXMD

MANAGEMENT

Shital Mars
Chief Executive Officer

Alan Jay Weisberg
Chief Financial Officer
Chairman of the BOD

Key Statistics

- Market Cap: ~\$8.1 Million
- Total Shares Outstanding: 344,607,607
- Float: 308,345,784
- 52 Week Range: .018-.054
- 2016 Range: .0235- .0307
- 30 Day Average Volume: 852,466
- Filing Status: OTC Pink Current



PharmCo·Rx

Introduction





- PharmCo, LLC is the wholly owned subsidiary of Progressive Care and the sole operating entity
- PharmCo was established in 2005 as traditional retail drug store
- Location: 901 N Miami Beach Blvd, Ste 1-2, North Miami Beach, FL 33162
- In 2010, the Company reverse merged into a public entity and began a business transformation
- Today, PharmCo is a fully formed health care services company and provider of prescription pharmaceuticals

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Outline of Services

- ✓ Retail Pharmacy
- ✓ Compounded and Specialty Medications
- ✓ Long Term Care Pharmacy
- ✓ 340 B Services to community organizations
- ✓ Medication Therapy Management (MTM)
- ✓ Health Practice Risk Management
- ✓ Patient Health Risk Review
- ✓ Case Management Access Point
- ✓ Durable Medical Equipment
- ✓ Free Same Day Delivery
- ✓ OTC Pharmaceuticals and Medical Supplies



Industry Trends

- Chronic Disease is soaring
 - Need for maintenance medications is rising, leading to predictable and reliable prescription patterns
- Healthcare policy makers and payers are increasingly mandating what doctors can prescribe
 - Pharmacies must be proactive with doctors about what they prescribe to ensure that they are not subject to costly recoupments and the doctor can provide best health outcomes for its patients under the guidelines
- Boundaries between different forms of health care are blurring
 - Pharmacies need to develop healthcare alliances that unify the health care delivery process
 - Doctors, Pharmacies, and Care Givers must work together to manage the health of the patient
- Increasing accountability for health outcomes placed on physicians and pharmacies
 - With capitated risk contracts, providers are responsible for the healthcare usage of their patients as well as the outcomes.
 - Pharmacy and Provider performance is tied to each other.



How is PharmCo·Rx· Leading the Industry

- PharmCo monitors the patient throughout the healthcare process
 - Doctors are under increasing pressure to ensure adherence to a therapy regimen to increase health outcomes and reduce costs.
 - By monitoring the patient, PharmCo ensures they take their prescribed medication and get their medications refilled on time
- PharmCo reviews a doctor's prescribing trends and advises on appropriate adjustments
 - This reduces risks of audit review for the doctor and increases the status of PharmCo in the eyes of the Provider Benefits Management companies (PBMs)
 - It also improves health outcomes for the patient because the pharmacy provides the most up-to-date pharmacology information to the doctor
- PharmCo sends a licensed healthcare individual to patient homes to evaluate health risks
 - Often doctors are unaware of impediments to adherence to drug regimens that exist within a patient's life situation.
 - PharmCo identifies the obstacles, informs the doctors and addresses the issues with the patient and his/her care giver.
- PharmCo is a community keystone
 - The Company sponsors health fairs, conducts education and outreach, and engages in a number of charitable giving activities such as hand delivering hundreds of turkeys for Thanksgiving.

How Do We Compare

Traditional Pharmacy

- The average US pharmacy fills 6,000 prescriptions per month to a retail patient
- Traditional drug stores have business models that revolve around using pharmaceuticals as a loss leader to bring the customer in the door to buy higher margin convenience items.
- Management of medication therapies are primarily driven by the patient

PharmCo·Rx

- PharmCo fills ~17,500 prescriptions per month
- PharmCo is more than a traditional drug store
- PharmCo is a health services company that is structured around the provision of prescription pharmaceuticals
- PharmCo coordinates patient care with the health care provider, insurance company, the care giver, and the patient
- PharmCo reviews the prescribing trends of physicians
- PharmCo conducts in-home health risk assessments
- PharmCo produces custom compound medications

Key Performance Statistics

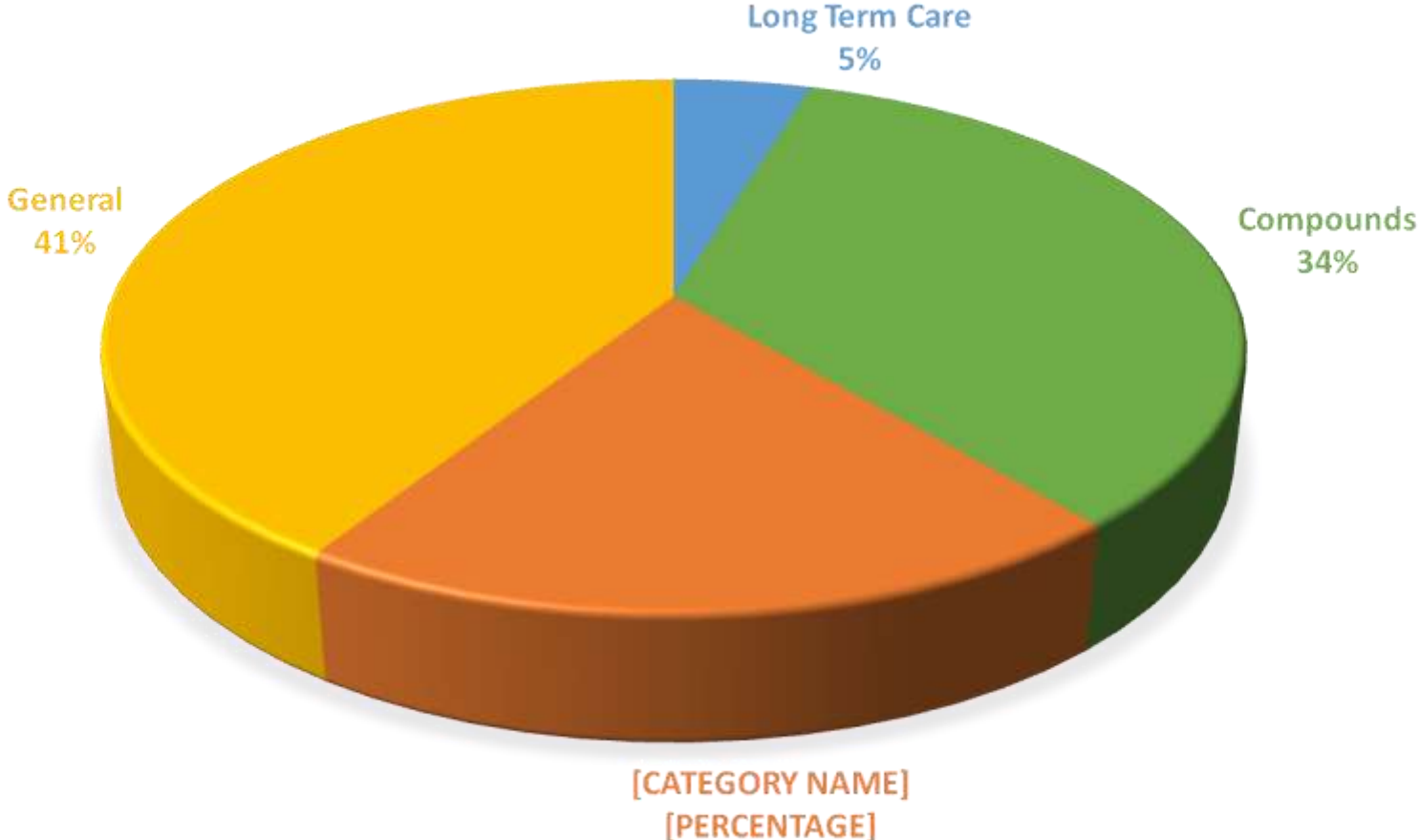
Measure	Trend	Pharmacy		Versus Goal		Versus Others	
		# of Patients	Performance Score	Goal	Gap	Organization Average	State Average
Cholesterol PDC		939	82.4% ANALYZE PERFORMANCE	82% ↑ HIGHER IS BETTER	✓ OUTLIERS	74.7%	76.9%
CVS/caremark CMR Completion Rate		19	84.2% ANALYZE PERFORMANCE	76.8% ↑ HIGHER IS BETTER	✓	33.5%	23.2%
Diabetes PDC		505	83.7% ANALYZE PERFORMANCE	83% ↑ HIGHER IS BETTER	✓ OUTLIERS	77.1%	79.3%
High-risk Medications		1501	3.3% ANALYZE PERFORMANCE	3% ↓ LOWER IS BETTER	0.3% OUTLIERS	7.1%	5.7%
RASA PDC		1114	85.7% ANALYZE PERFORMANCE	83% ↑ HIGHER IS BETTER	✓ OUTLIERS	78.3%	81%
Statin Use in Diabetes		496	79% ANALYZE PERFORMANCE	79.4% ↑ HIGHER IS BETTER	0.4% OUTLIERS	74.6%	74.7%
UHC 90-Day Fill Rate		226	81.4% ANALYZE PERFORMANCE	70% ↑ HIGHER IS BETTER	✓	46.6%	68.5%

Key Performance Statistics

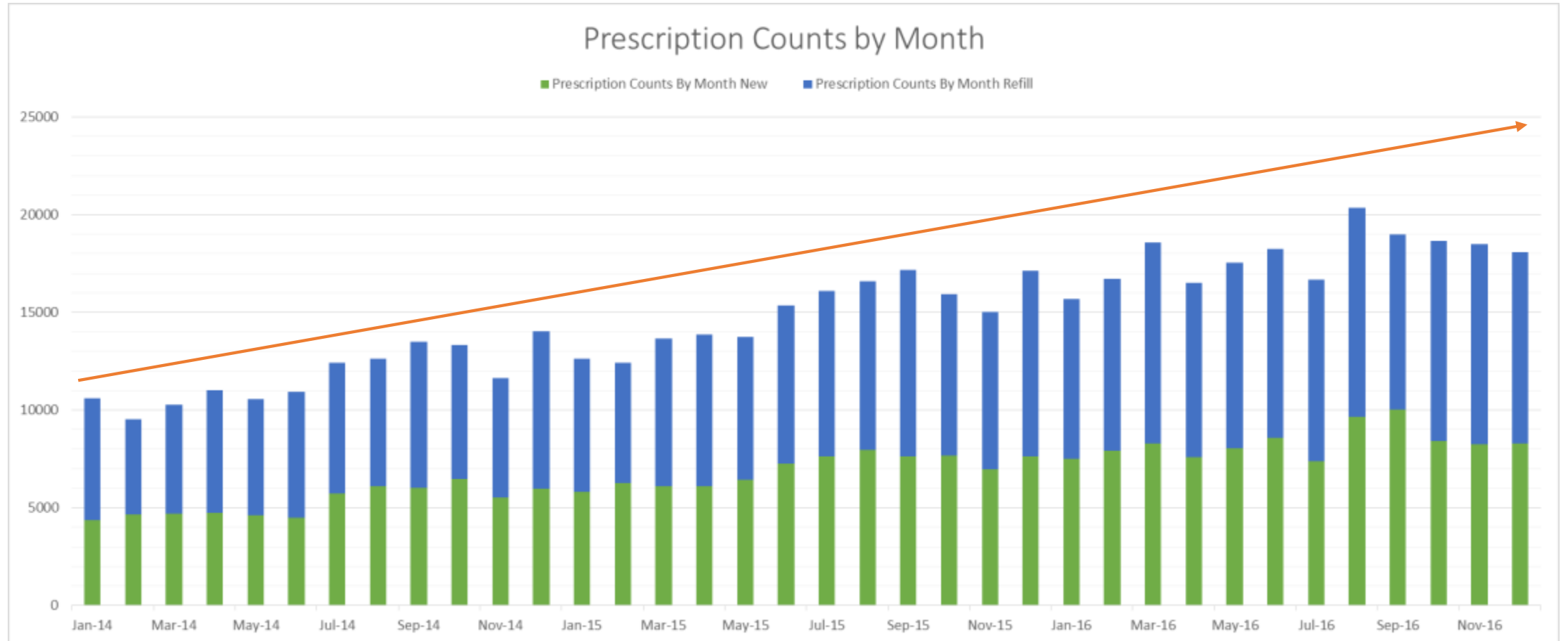


Last 12 Months
Chronic Diseases – 14
Active Patients – 11,800
Unique Drugs Dispensed – 5,700
Active Physicians – 2,600

Pharmacy Revenue Distribution



Prescription Counts by Month



Financial Statement Highlights



- Revenues
 - 2013 = \$9.33 Million
 - 2014 = \$11.27 Million
 - 2015 = \$13.60 Million
 - 2016 = ~\$18.2 Million*
- 2016 Consolidated Earnings *
- Positive Cash Flow from Operations
- Over 200,000 Prescriptions Filled

* Year End Numbers are under audit and not filed with OTC Markets

Key 2016 Achievements



- OTC Pink Current Information
- Engagement of PCAOB auditing firm for third party reviews of financial statements
- Secured financing partner: Chicago Ventures
- Secured Broker/Dealer Partner: Boustead Securities
- Attended multiple investor conferences
- Conducted Quarterly Earnings Calls
- Completed build-out of warehouse space
- Installed Script Pro Automation System
- Achieved 20,000 prescriptions filled in a single month
- Started Smart Medical Alliance, healthcare consulting company
- Became the primary 340B pharmacy for Empower U
- Switched Pharmacy Services Administration Organization (PSAO) and primary wholesale vendor to Epic Pharmacy Network and McKesson
- Increased year-over-year prescription counts and revenues by over 20% and 34% respectively

Agenda Going Forward

Progressive is working on ambitious goals for 2017 and beyond

- Achieve 25,000 prescriptions filled in a single month by December 2017
- Increase annual overall sales to \$22 million
- Secure additional 340B contracts and long term care facility relationships
- Secure MSO contracts from insurance carriers for Smart Medical Alliance
- Achieve accreditation for non-sterile compounding
- Continue full enterprise profitability and earnings growth
- Publish audited financial statements and leverage these statements to secure new investment opportunities for mergers and acquisitions
- Achieve profitability for the Century Village and Smart Medical Alliance ventures



Thank you for listening

Any questions?

